

## Your one stop shop for all your insurance and mortgage needs

### Disclosure Statement

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I am a financial adviser and provide advice on behalf of Dixon Financials (FSP1005695), who are licensed as a Financial Advice Provider by the Financial Markets Authority.

Both Dixon Financials and I are registered on the financial service providers registry which can be viewed at [fsp-register.companiesoffice.govt.nz](http://fsp-register.companiesoffice.govt.nz)

### I Work For You

As a Financial Adviser, it is my duty to abide by the Code of Conduct for Financial Service Providers.

I am paid by the providers for the services I provide, however, it is you that I work for. To ensure that I put your interests ahead of my own, I follow a 6-step advice process when providing personalised financial advice which is based on your individual goals and needs.

I provide all of my recommendations in writing so that you have the opportunity to ask any questions you might have before implementing any of my advice.

Dixon Financials, and anyone who gives financial advice on our behalf, has duties under the Financial Markets Conduct Act 2013 relating to the way that we give advice.

### My Services

#### **Personal Risk: (Life, Income, Disability & Health Insurances):**

I provide personalised advice that takes into account your individual circumstances to determine the personal risk products that best meet your personal goals and needs.

Dixon Financials has chosen to work exclusively with Partners Life. Independent research house QPR (Quotemonster) consistently rates them as the best product in the market.

If you would like to look at other providers, we have relationships with other financial advisers that can help put cover in place.

To ensure that advice remains accessible, Dixon Financials does not charge an upfront fee for providing personal risk insurance advice or for implementing advice if you decide to proceed.

In place of an upfront fee, Dixon Financials is paid a commission for any new insurance taken up, of between 0% and 250% of the first year's premium, depending on which insurance company you take out cover with. From year two, Dixon Financials may then receive an annual commission of between 0% and 100% of the premium for the time Dixon Financials remains the servicing adviser on the policy. I will confirm the amount of commission Dixon Financials will receive when I provide my recommendation to you.

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### **Home Lending:**

While I don't provide lending advice as part of my product offering, I am able to refer you to our commercial partner, who will help you plan and structure your mortgage to get you the best rates. Our referral relationships are with specialist lending advisers who will meet with you to work out exactly what you need, then liaise with the banks so you can compare your options.

### **General Insurance: (Home, Contents & Car):**

While I don't provide general insurance as part of my product offering, I am able to refer you to our commercial partner, who have access to some of the most comprehensive policies on the market. Our referral relationships are with specialist fire and general insurance

### **We are required to**

- Give priority to your interests by taking all reasonable steps to make sure our advice isn't materially influenced by our own interests.
- Exercise care, diligence, and skill in providing you with advice.
- Meet standards of competence, knowledge and skill set by the Code of Professional Conduct for Financial Advice Services (these are designed to make sure that we have the expertise needed to provide you with advice).
- Meet standards of ethical behaviour, conduct and client care set by the Code of Professional Conduct for Financial Advice Services (these are designed to make sure we treat you as we should and give you suitable advice).

### **How to raise a concern or complaint about my advice**

Please refer to our website at [dixonfinancials.co.nz](http://dixonfinancials.co.nz) for information in respect to making a complaint and our internal complaints process. Contact details of our external dispute resolution scheme are also available on our website.

